

JOSEPH SIAW

PORTFOLIO

PowerPoint

Presentations

Templates

JS

PRESENTATIONS

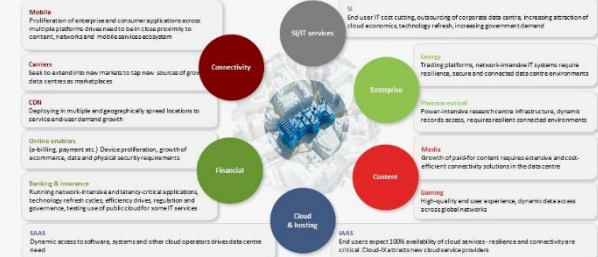
Asia Business Development

Landscape Analysis & Opportunity Assessment

December, 2011



Strong and evolving macro data centre demand drivers



14 / TelecityGroup

www.telecitygroup.com

Demand on European Colo DC Service Providers



Consistent Global Delivery



Investing in superior experience and scalability



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DUKORAL[®]
Oral inactivated cholera vaccine
From Valneva

Dukoral[®]

valneva

DUKORAL[®]
Oral inactivated cholera vaccine
From Valneva

**New and popular
travel destinations
are potential risk
areas**

Cholera-endemic areas are increasingly popular destinations for travelers¹

- Cholera is a risk in many developing countries – including those in Asia, Africa, and South and Central America²⁻⁵

Countries where cholera cases were identified, 2004–2013.³⁻⁶



WHO 2012, WHO 2005

1. *Travelers' diarrhea (ETEC) and Cholera*. Expert Rev Vaccines 2008; 7: 561-567.
2. *Risk of Cholera: Implications for Prevention and Control*. Lancet Infect Dis 2007; 7: 209-214.
3. *Weekly epidemiol record*, Cholera 2011, Aug 2012; 87: 209-214.
4. *Weekly epidemiol record*, Cholera 2008, May 2008; 84: 305-324.
5. *WHO, Weekly epidemiol record*, Cholera

valneva

DUKORAL[®]
Oral inactivated cholera vaccine

John suddenly had a more
urgent matter on his mind



PayPal



WORKING TOGETHER

PAYPAL | JUNE 2011

WHEN THINGS ARE THIS QUICK,
MORE PEOPLE MAKE IT TO THE END



PayPal



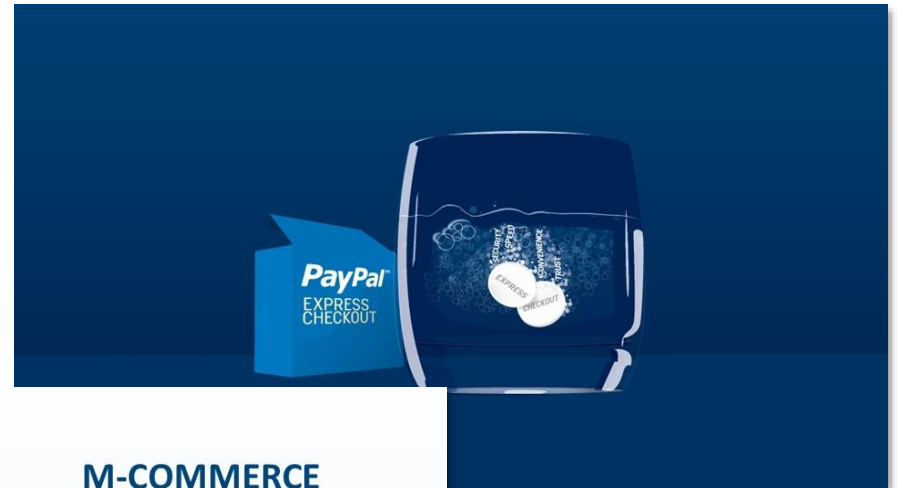
5 MILLION

WORLDWIDE CONSUMERS
WHO USE PAYPAL FOR
MOBILE SERVICES

23 MILLION

UK MOBILE SHOPPERS

OPPORTUNITY TO INCREASE
PAYMENT VOLUME BY
\$2 BILLION
FOR 2011



PayPal™



M-COMMERCE

“ There are 5 million consumers worldwide who use PayPal on mobile devices. The fact that there are 23 million UK mobile shoppers in the UK, represents an opportunity for PayPal to increase payment volume by \$2 billion in 2011 ”

PayPal™



PAYPAL IS LOCAL

“31% of buyers said they would not have made the purchase if PayPal had not been offered as a payment method.”

NORTH STAR RESEARCH PART NERS

14,



ACTIVE USERS IN THE UK

This is just a test title that be used for the

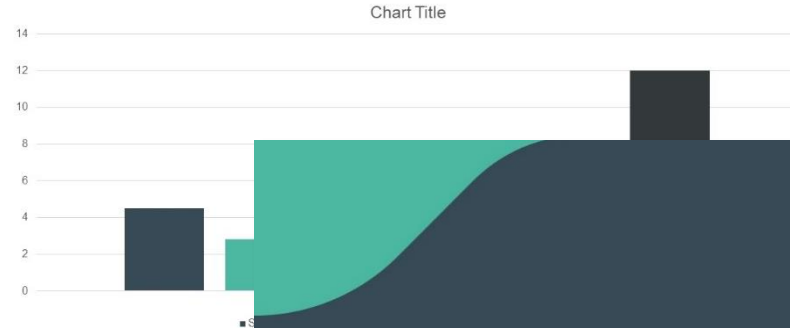
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Chart example

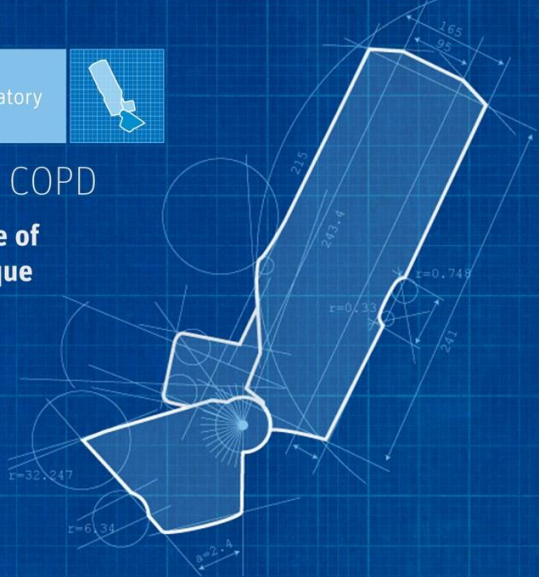
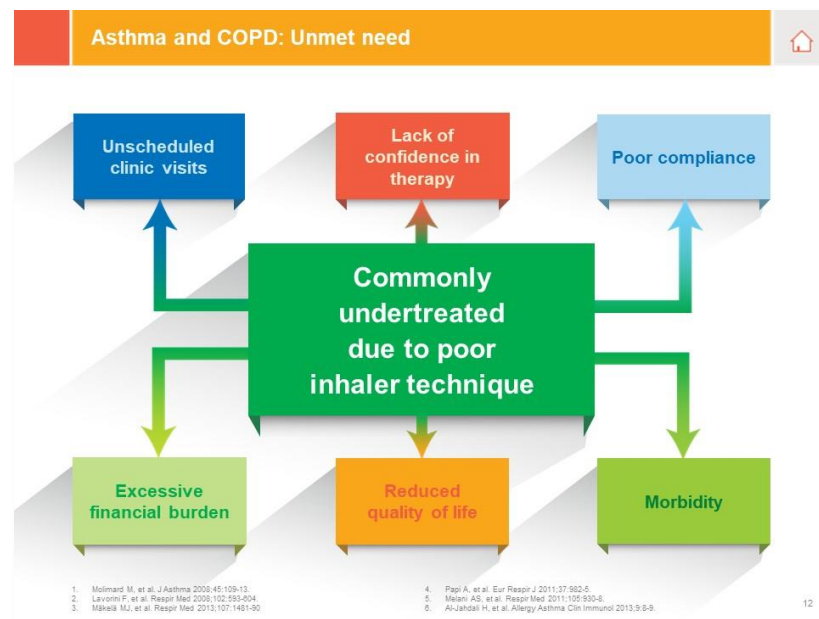


Thank you



Asthma and COPD

The importance of inhaler technique and design



Unmet need in asthma and COPD

Overview of asthma and COPD Treatment guidelines Unmet needs



M M
MOTT
MACDONALD
GRIMSHAW

Port Authority of NY and NJ

Expert professional master planning, architectural and engineering services for the Redevelopment of Newark Liberty International Airport – Vision Plan
RFP #6000000900



Our values

P
Progress

We drive change and use it to create opportunity.
We aim to make a lasting positive difference for present and future generations.
We actively develop ourselves as individuals and professionals.

R
Respect

We always care about the human and environmental impact of what we do.
We value all peoples and cultures, and promote equality, diversity and inclusion.
We treat everyone with respect.

I
Integrity

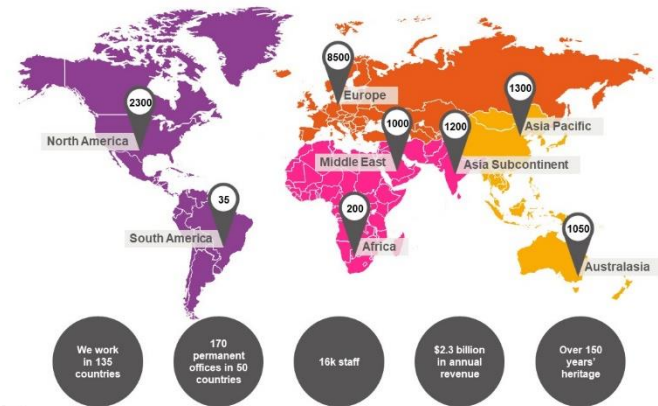
We deliver on our promises.
We behave ethically and do not tolerate bribery or corruption.
We uphold safety, security, and well-being as a fundamental right of all.

D
Drive

We constantly stretch our thinking to find extra value for our clients and their end users.
We work as one Mott MacDonald, connecting all our skills to create the best outcomes.
We stay focused and persevere to achieve our goals.

E
Excellence

We act on our belief that there is always a better way.
We use our restless curiosity and leading-edge skills to challenge and innovate.
We connect our people and experience to turn opportunity into the best outcomes for all.



Our purpose

To improve society by considering social outcomes in everything we do, relentlessly focusing on excellence and digital innovation, transforming our clients' business, our communities, and employee opportunities.

Our future beyond the strategy

Keith Howells



Agenda



Mott MacDonald

“Prediction is very difficult, especially about the future.”

Niels Bohr
1885 - 1962

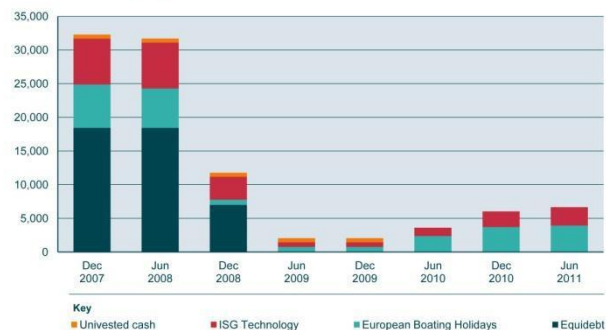
Workplace of the future

Talented people will want to work for organisations that have a reputation for being:



Fund I - Valuation of unrealised investments

RL Private Equity Fund Valuation of unrealised investments



Title

Date here

Volume of UK Buyouts by Deal Size

While the number of deals in H1 2011 is slightly below that of the full year of 2009 for the £10m to 75m size range, the market still bears the symptoms of the crisis. Surprisingly enough, with 16 deals recorded in H1 2011 the £75m-250m size range has seen its best performance since 2003.

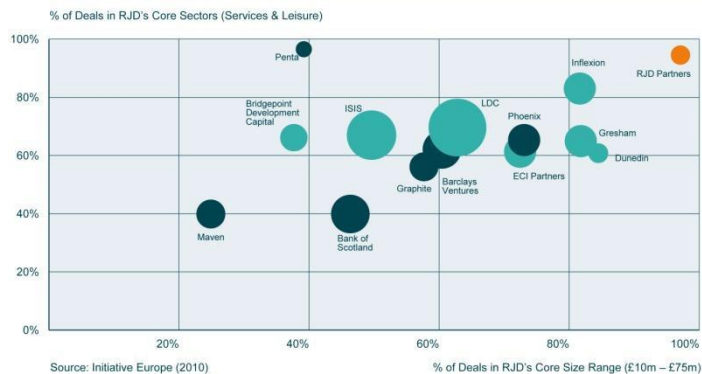


Number of Buyouts by Deal Size

Year	<=£10m	>£10m and <=£75m	>£75m and <=£250m	>£250m and <=£500m	>£500m	Grand Total
2003	46	78	5	10	17	156
2004	42	108	5	11	34	200
2005	34	98	10	13	34	189
2006	33	110	15	13	44	215
2007	41	138	15	16	37	247
2008	30	95	10	10	30	175
2009	36	33	2	3	8	82
2010	25	56	14	6	23	124
H1 2011	8	29	16	3	5	61
Grand Total	295	745	92	85	232	1449

Source: i.e. consulting

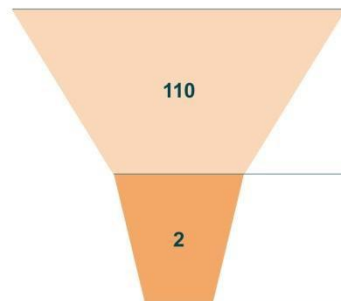
UK-Focused Funds Active in the Lower Middle Market



RJD Deal Flow – 12 months to 30 June 2011

Deal flow low in 12 months to 30 June 2011 reflecting:

- General market conditions
- Tighter credit markets



110 deals reviewed

- Reduction in number of bids made to opportunities generated

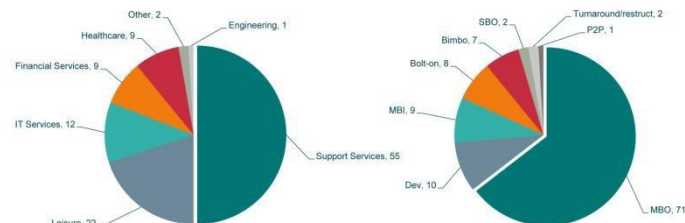
2 completions

- 2 deals completed 12 months to 30 June 2011: Verdant Leisure and Chemigraphic
- 1 deal completed in July 2011

Deal Origination by Sector and Type of Deal (12 months to 30 June 2011)

Sector

Type of Deal





ALL ABOUT US

ALAN WALSH

alan.walsh@amido.com

03 FEBRUARY 2014

OUR SERVICES



CLOUD SERVICES

- Global scale
- Multi-tenant
- Elastic
- Managed operations
- On demand
- Integrated
- Hosted



CLOUD STRATEGY

- Business drivers,
- Technical and platform strategy,
- Cloud Broker,
- Hybrid Cloud



WEB SERVICES

- Global scale,
- Elastic,
- Content Managed,
- Responsive,
- Accessible,
- Hosted and Managed



CUSTOMER PROFILE AND IDENTITY

- Sign In,
- Federation,
- Multiple Identities,
- Customer Profile data,
- Customers' social data,
- Social Advocacy

ALL ABOUT US

AMIDO®

03 FEBRUARY 2014

OUR SERVICES

ASOS
discover fashion online

MITSUBI & CO., LTD.

NS
NATURAL SKINCARE

LIZ EARLE
NATURALLY ACTIVE SKINCARE

4
JLT

ARUP

JLT

800
TELEVISION

Canon

Arcadia

ALL ABOUT US

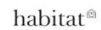
AMIDO®

03 FEBRUARY 2014

SMART FOCUS

SMART FOCUS

Some of our 3000+ clients



SMART FOCUS

Section title



JS

TEMPLATES

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Sub heading

Pfizer Anti-Infectives

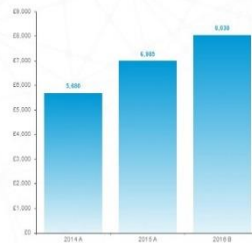
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References:
1. 2014A: 2014 Actual Sales
2. 2015A: 2015 Actual Sales
3. 2016B: 2016 Budgeted Sales

Pfizer Anti-Infectives

FOR INTERNAL USE ONLY

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References:
1. 2014A: 2014 Actual Sales
2. 2015A: 2015 Actual Sales
3. 2016B: 2016 Budgeted Sales

Pfizer Anti-Infectives

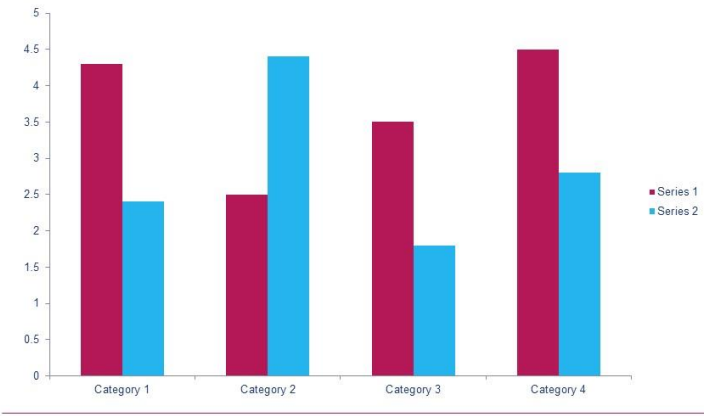
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Pfizer Anti-Infectives



Example bar graph

abbvie



Example table

abbvie

Title Here	Title Here	Title Here	Title Here	Title Here
Info here	Info here	Info here	Info here	Info here
Info here	Info here	Info here	Info here	Info here
Info here	Info here	Info here	Info here	Info here
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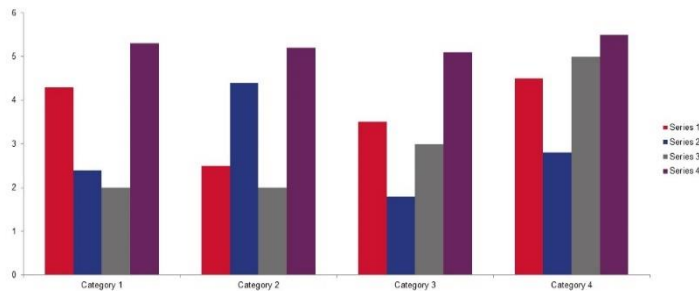
Content page – copy can run over



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4

Chart Example



6



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GALDERMA
ROSACEA

TITLE/DIVIDER SLIDE

Sub header

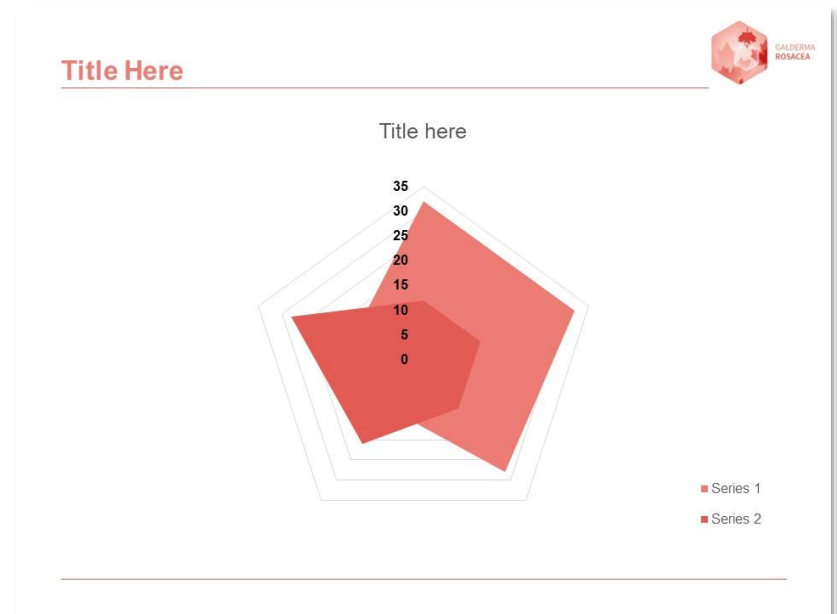


23rd WORLD CONGRESS
OF DERMATOLOGY
VANCOUVER 2015

An official sponsored satellite
symposium held during the
23rd World Congress of Dermatology.
With the support of Galderma
and in collaboration with Galderma R&D

GBURY_RO_WCD15_S_08

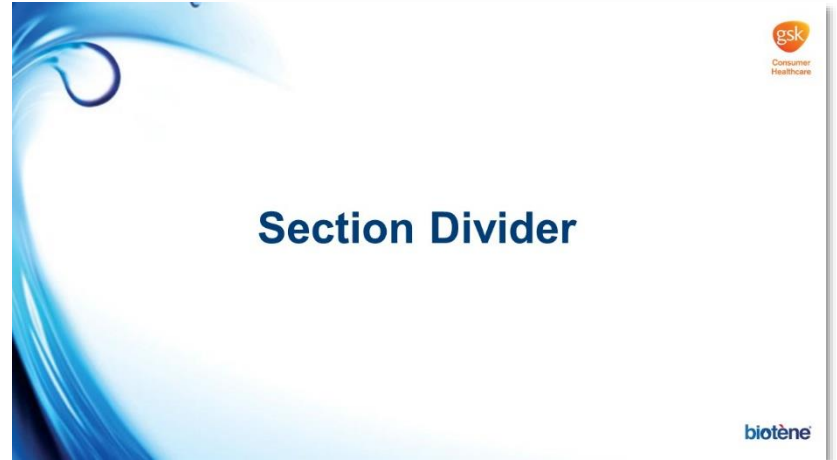
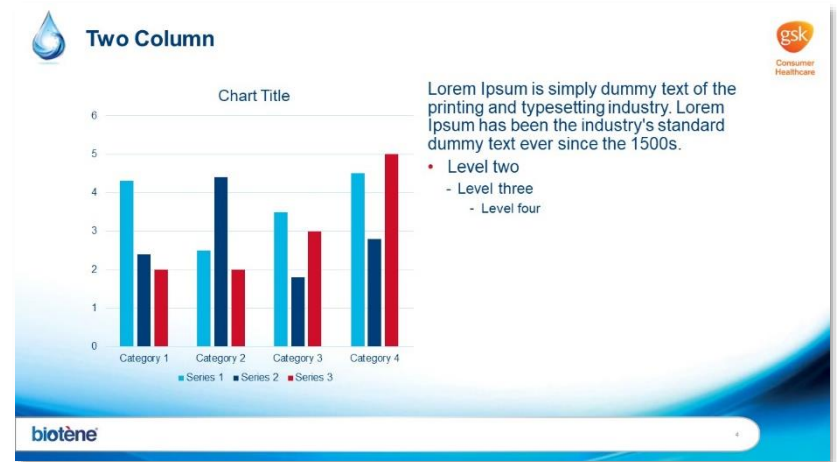
DIAMOND SPONSOR





GALDERMA
ROSACEA

Thank you

A slide titled 'Title and content' featuring a Biotène logo, a GSK logo, a block of Lorem Ipsum text, a bulleted list, and a Biotène logo in the footer. The background is a light blue gradient with a subtle wave pattern. The Biotène logo is in the top left, the GSK logo is in the top right, and the Biotène logo is in the bottom left. The text and list are in the center.

Title and content

Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s.

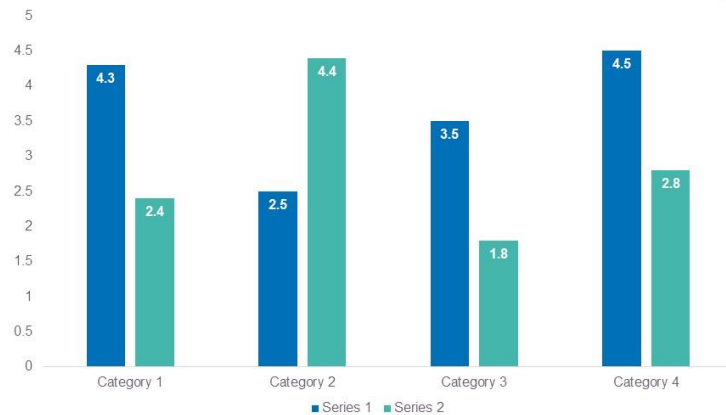
- Level two
 - Level three
 - Level four

biotène

gsk
Consumer Healthcare

Title to go here
subtitle

Example bar graph



INSERT HEADLINE

Section slide

Title page

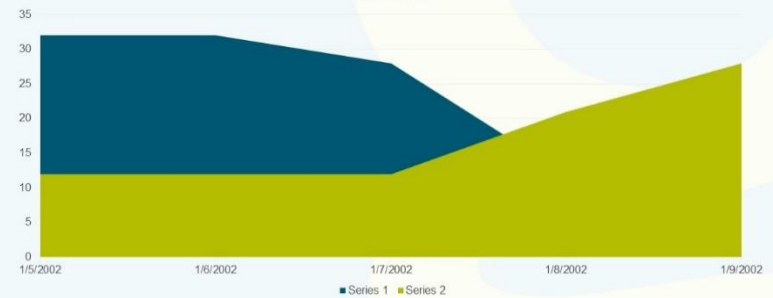
Subtitle

Title page

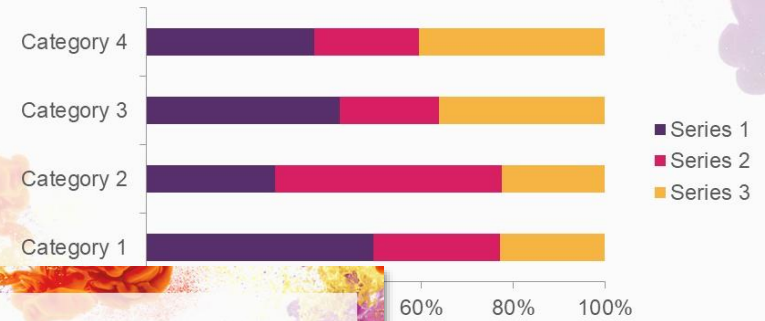
Subtitle

Title here

Chart Title



Graph example



Title here

MAIN TITLE HERE

Title here

Subtitle here

INPUT 48pt TITLE

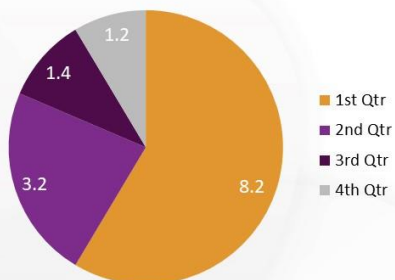
Xxxxx XX, 20XX
(Input presenter's name)
(Input presenter's division name)

Input 28 pt page title in 1 line

Input 22 pt subtitle

Pie Chart

Chart Heading



Input 28 pt page title in 1 line

Input 22 pt subtitle

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Key Takeaway Callout

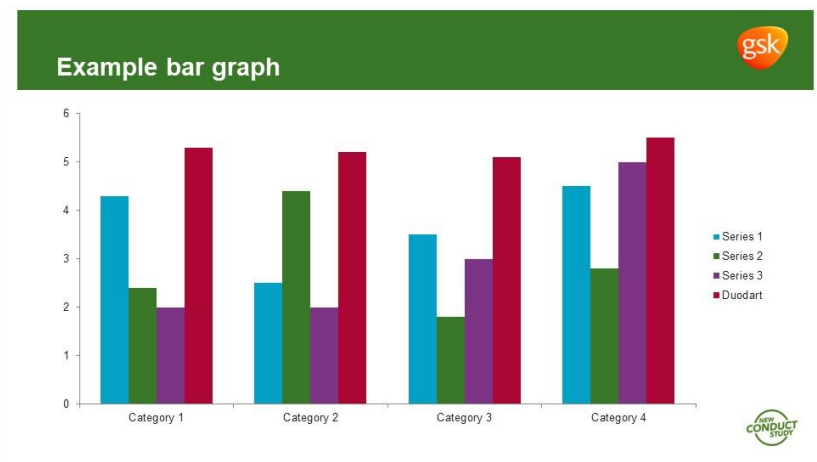
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Title Slide

subtitle

Speaker Name and Affiliation






Title Slide 2

subtitle

Speaker Name and Affiliation

Content Slide

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Title Slide 2

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Speaker Name and Affiliation

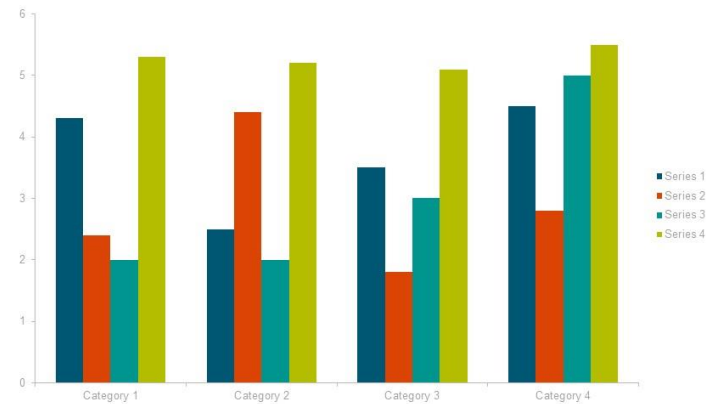
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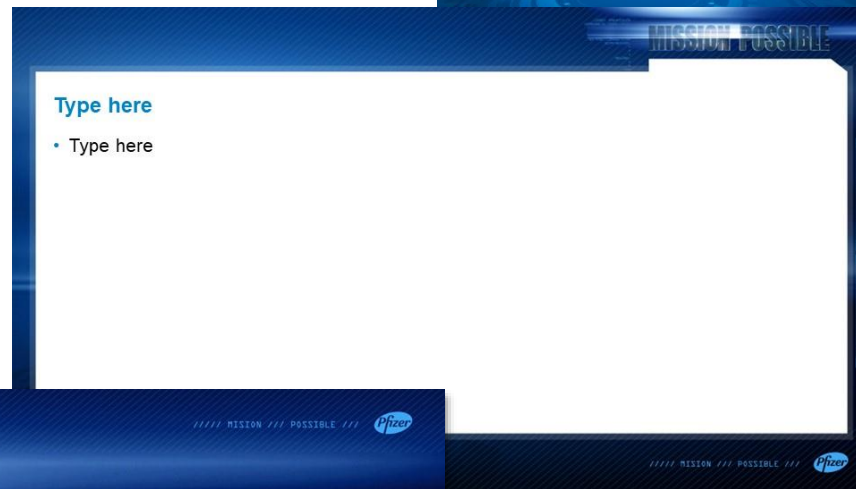
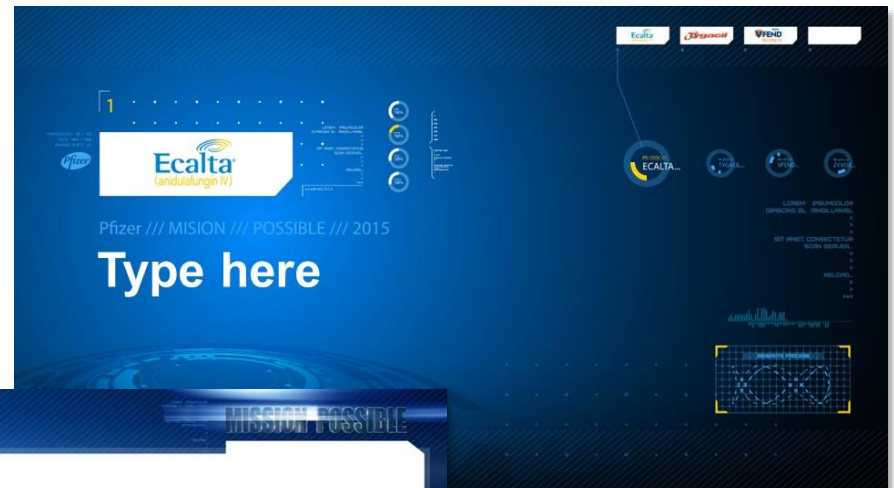
Subtitle

Divider title 4

Subtitle

Content page (Graph example)





JS

JOSEPH SIAW